## **Kiosk Marketing**



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Kiosks are machines kept in shopping malls and other such places by organizations to spread the information and generate orders from customers who visit such malls.

A kiosk refers to a small stall, desk or booth that offers goods & certain basic services. Vendors operating from kiosks often sell small, inexpensive goods. Also, bigger stores or retail chains sometimes install small kiosks in airports, supermarkets or transit points to offer their products outside of the traditional stores.



Kiosk helps businesses, retailers, and sellers to reach a wide range of customers without investing a lot of capital in it.It allows you to deliver the marketing message without spending a lot of resources so that you could focus on the sales team to increase the conversion rate. The electronic and digital kiosks allow you to run ads and attract the attention of ordinary walkers and passers.

## **Types of Kiosk Machines:-**

- \* Information Kiosks
- \* Self-Service Kiosks
- \* Digital Signage
- \* Wayfinding Kiosk
- \* Internet Kiosks